



Security Newsletter

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50 Years Young

As we at Gillmore Security take a short pause to reflect on our 50 years in business, our thoughts instantly turn to Alan Gillmore Jr. who started the business in 1971.

Alan Jr. grew up in Shaker Heights and was a flight instructor for the Army Air Corps during World War II. While working at his father's construction company – the Gillmore-Olson Company – Alan Jr. was responsible for the construction of the American Society for Metals geodesic dome in Novelty, Ohio which is listed in National Register of Historic Places.



Alan Gillmore Jr.

Alan Jr. purchased a franchise for the Westinghouse home security systems which he branded Gillmore Security Systems. His original approach to the business still rings true today. Upon founding the business, Alan Jr. said, "I don't care if we are the biggest, as long as we are the best."

That spirit lives on today as does the family tradition of Gillmore Security. His son, Alan III, joined the company shortly after the founding and continues today as Chief Executive Officer. His son, Alan IV, entered the business in 2002 and now

serves as President. Alan III's younger son, Ryan, joined the business in 2005 and presently is Executive Vice President.

Gillmore Security has enjoyed steady and continued growth during the past half century. As part of that growth, we have completed 15 acquisitions of local security companies since 1990.



50 Years of Thanks

We here at Gillmore want to thank our many customers for the long and continued faith that they have placed in us over the past 50 years. Thanks to you, we continue to grow and that growth enables us to provide you with the latest technology to ensure your complete security.

As part of our 50th anniversary, depending on local circumstances relative to the Covid situation, we hope to hold an open house at our headquarters facility in Oakwood Village sometime this summer.

Still valid after 50 years

Gillmore's Core Principles

- ★ Our associates are our most valuable assets
- ★ Every associate will provide heroic customer service
- ★ Every associate will strive toward superiority in every endeavor
- ★ We will always be honest with our customers and with our associates

Fire Protection

Arguably the greatest threat to you, your family and home is fire. Gillmore Security can help protect you with fire protection on your system where we will notify your fire department so you can concentrate on evacuating your family from your home.



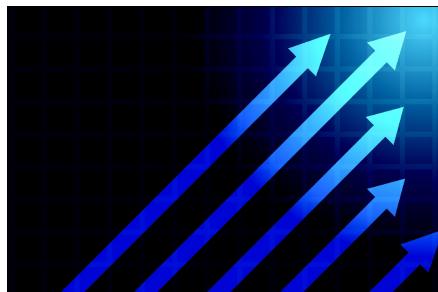
There are steps you can take today to help protect your family starting with keeping all bedroom doors closed overnight. Closed doors retard smoke and fire, and feeling a hot door is a good indicator that there may be flames in the hallway. Therefore it is also recommended to make sure everyone in your family has an alternate escape route. If that alternative is a window, be certain that one need not jump but has an aid – such as a rope ladder – to facilitate their escape.

As part of practicing fire drills, make certain that all family members know of an outside meeting place. Once all family members are out and accounted for, never re-enter the home.

Growing the Gillmore Family

Would you take the opportunity to help ensure the safety of someone important in your life? We hope so.

If you refer a new customer or, if you refer someone to us who we can convert to Gillmore from another security company, we will issue you a **\$100 credit** on your next Gillmore statement. It's that simple.



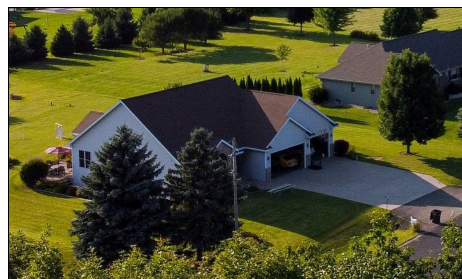
If you know someone who could benefit from a top-rated Gillmore security system, contact Zelka in our office at 440.232.1000.

Thanks to our ever expanding growth, we also are presently seeking professional sales people to join our team. If you know of

someone who might be a good fit for Gillmore, call us and ask for either Alan IV or Ryan Gillmore.

Total Protection

You can rest assured that your Gillmore security system is on the job protecting you, your family and all that you hold dear 24 hours a day, 7 days a week. Depending on your service package, we can protect you against burglary, fire, carbon monoxide, panic situations, etc.



Even during power outages, your system is equipped with a re-chargeable battery that will keep your system online for a minimum of four hours and will recharge when the power is restored. If the power level of that re-chargeable battery drops to a dangerously low level, it will send a service alert to the Gillmore monitoring center and we will alert you accordingly.

For additional coverage, Gillmore has its own central-station generator in case of a power outage. If our power goes out, our generator will start automatically meaning your coverage never misses a beat.

It's a Sign of the Times



Past experience has shown that a strategically positioned Gillmore Security sign may be sufficient to discourage an intruder from targeting your home. If you would like a new sign for your property, contact us and we will happily bring a sign to you – absolutely free of charge.